

FINANCE COMMITTEE MONTHLY MEETING
THURSDAY, APRIL 11, 2024
OPEN MEETING VIA LIVESTREAMING

OPEN SESSION

MEMBERS ATTENDING: Dontae Carroll
 Cynthia Penny-Ardinger
 Jeffrey Rosen
 John von Paris

STAFF ATTENDING: Jeffrey Brown
 Betty Connors
 Percy Dangerfield
 Jeff Davis
 Cheryl Dickinson
 Donna DiCerbo
 Tonya Dorsey
 Allen Garman
 Bruce Gartner
 Chantelle Green
 Natalie Henson
 Richard Jaramillo
 Heather Koeberle
 Kimberly Millender, Esq.
 Ken Montgomery
 Ebony Moore
 Simon Najjar
 Mary O’Keeffe
 Joseph Quattrone
 David Sharpless
 Linda Sfakianoudis
 Tim Sheets

At 9:00 a.m., Member John von Paris, Chair of the Finance Committee, called the Finance Committee Meeting to order.

APPROVAL – OPEN SESSION MEETING MINUTES FROM MARCH 14, 2024 MEETING

Member von Paris called for the approval of the Open Session Meeting minutes of the Finance Committee meeting held on March 14, 2024. Member Jeffrey Rosen made the motion, and Member Cynthia Penny-Ardinger seconded the motion, which was unanimously approved.

APPROVAL – CONTRACT NO. MT-00210861 – GENERATOR MAINTENANCE, TESTING AND REPAIRS

Mr. David Sharpless requested a recommendation of approval from the Finance Committee to present Contract No. MT-00210861, Generator Maintenance, Testing and Repairs, to the full Maryland Transportation Authority (MDTA) Board at its next scheduled meeting.

This contract is for the provision of Generator Maintenance, Testing and Repairs at various MDTA locations. This includes all labor, transportation, and services necessary for adequate performance in accordance with all applicable local, State, and federal regulations pertaining to worker protection and the protection of the environment. Three bids were opened on November, 29, 2023. The apparent lowest bidder/awardee is VarcoMac, LLC. The total cost of the contract is \$812,790.84, with a base four-year contract and one, two-year renewal option.

Member von Paris called for a motion to recommend approval of this item to the full MDTA Board at the next scheduled meeting. Member Carroll made the motion and Member Penny-Ardinger seconded the motion, which was unanimously approved.

APPROVAL – CONTRACT NO. J01B3600015 – NEXT GENERATION ELECTRONIC TOLL COLLECTION EQUIPMENT AND SERVICES - KAPSCH

Ms. Heather Koeberle requested a recommendation of approval from the Finance Committee to present Contract No. J01B3600015, Next Generation Electronic Toll Collection Equipment and Services, to the full MDTA Board at its next scheduled meeting.

This contract authorizes the MDTA to enter into a five-year Intergovernmental Cooperative Purchasing Agreement (ICPA) with Kapsch TrafficCom USA, Inc., to procure transponders, antennas, transponder readers, programmers and testers required to support *E-ZPass*[®] Maryland operations. During the contract term, the MDTA expects to purchase and issue approximately 2,800,000 transponders with a value of \$22,500,000 and purchase antennas, transponder readers, programmers and testers valued at \$1,500,000. The total cost of the contract is \$38,114,196, with a base five-year contract and three, one-year renewal options.

Member von Paris called for a motion to recommend approval of this item to the full MDTA Board at the next scheduled meeting. Member Rosen made the motion and Member Carroll seconded the motion, which was unanimously approved.

APPROVAL – CONTRACT NO. J01B3600016 – NEXT GENERATION ELECTRONIC TOLL COLLECTION EQUIPMENT AND SERVICES - TRANSCORE

Ms. Heather Koeberle requested a recommendation of approval from the Finance Committee to present Contract No. J01B3600016, Next Generation Electronic Toll Collection Equipment and Services, to the full MDTA Board at its next scheduled meeting.

Similar to the previous item, this contract authorizes the MDTA to enter into a five-year ICPA with Transcore, LP, to procure transponders, antennas, transponder readers, programmers and testers required to support *E-ZPass*[®] Maryland operations. During the contract term, the MDTA expects to purchase and issue approximately 2,800,000 transponders with a value of \$22,500,000 and purchase antennas, transponder readers, programmers and testers valued at \$1,500,000. The total cost of the contract is \$38,114,196, with a base five-year contract and three, one-year renewal options.

Member von Paris called for a motion to recommend approval of this item to the full MDTA Board at the next scheduled meeting. Member Penny-Ardinger made the motion and Member Carroll seconded the motion, which was unanimously approved.

UPDATE – CONTRACT NO. MA 2257-0000 – THIRD GENERATION ELECTRONIC TOLL COLLECTION – TOLL SYSTEM AND SERVICES – MODIFICATION NO. 3

Mr. Joseph Quattrone updated the Finance Committee on the third contract modification to Contract No. MA 2257-0000 with Kapsch regarding the operation of the MDTA's third generation electronic tolling system. Modification No. 3 will adjust the original Operations and Maintenance line items due to the conversion from cash to All-Electronic Tolling (AET). Contract costs are associated with work related to the I-95 Express Toll Lanes Northbound Extension, the installation of AET Zones at the Baltimore Harbor Tunnel, and applicable task orders. The total cost of Modification No. 3 is \$16,130,376.68 which would increase the total contract value to \$96,806,477.74. A 13.20% Minority Business Enterprise (MBE) overall goal was established for this contract and the contractor is currently achieving 21.64% MBE participation based on the expenditures to date.

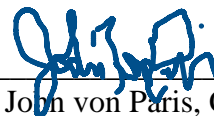
UPDATE – TRAVEL PLAZAS

Mr. Simon Najar updated the Finance Committee on the progress of Travel Plaza operations at the Maryland House and the Chesapeake House. The update included a brief overview of the contract award and agreement, Areas USA’s history and expertise, current operations at the Travel Plazas, recent challenges, and the future outlook.

UPDATE – SALARY COMPRESSION ADJUSTMENT

Ms. Tonya Dorsey updated the Finance Committee on the Maryland Department of Transportation (MDOT) Salary Compression project. As a part of an ongoing commitment to fair and competitive compensation practices, the MDOT reviewed the salaries of its employees to identify compression issues. Salary compression occurs when a supervisor is paid at the same rate or less than their subordinate employee with a direct reporting relationship. The MDTA proactively adjusted salaries of 52 MDTA supervisors totaling \$527,266. The compression adjustments ensured that supervisors were paid at least 6% more than their highest paid subordinate. The MDTA will continue to actively consider compression issues during offers of employment. Supervisor salaries will be reviewed on an annual basis to make the appropriate salary adjustments to guard against compression issues.

There being no further business, the meeting of the Finance Committee adjourned at 9:41 a.m., following a motion by Member Penny-Ardinger, and seconded by Member Rosen.



John von Paris, Chairman